

HASAN OĞUL ÇINAR

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PROFILE

Industrial Engineering graduate from Sabancı University with a multidisciplinary approach to problem solving and process optimization. Passionate about continuous learning, analytical thinking, and contributing effectively in dynamic, team oriented environments.

EDUCATION

Jan '26 **Sabancı University - BSc in Industrial Engineering**
Jan '19 **Terakki Foundation Schools - High School Diploma**

WORK EXPERIENCE

Jun '25 - Sep '25 **IC Holding, *Procurement***

- Evaluated supplier offers and supported risk assessment using RFP software and Excel based market research.
- Prepared procurement documentation and compliance aligned with policy and supplier evaluation standards.

Apr '24 - Dec '24 **Boyner Group, *Marketing***

- Managed end to end omnichannel campaign execution across email, SMS, push notifications, web, and mobile app channels, ensuring smooth rollout and ongoing performance tracking.
- Tracked the campaign calendar and coordinated with cross functional stakeholders to align deliverables, approvals, and deadlines.

Aug '23 - Sep '23 **Doğan Investment Bank, *Credit Distribution***

- Supported credit distribution and portfolio tracking by preparing operational reports, maintaining accurate documentation, and coordinating with stakeholders to ensure timely execution.

PROJECTS

Feb '25 - Jan '26 **Automated ERP Decision Support System with Process Modeling & AI Integration**

- Modeled end to end business processes in retail using BPMN, defining workflows and key decision points.
- Built structured decision logic and KPI frameworks, mapping operational steps to relevant ERP modules.

Sep '25 - Jan '26 **Logistics Systems Planning & Heuristic Optimization Portfolio**

- Built optimization models for logistics planning problems under cost and capacity constraints.
- Developed heuristic routing solutions for TSP/ATSP and VRPTW, improving cost via local search.

Sep '25 - Jan '26 **Multi Energy Hub Optimization & Scenario Analysis**

- Formulated an energy hub optimization model integrating CHP, heat pump, boiler, and storage.
- Compared LP vs. MILP and ran scenario/sensitivity analyses to evaluate cost and technology utilization impacts.

Jun '25 - Aug '25 **Simulation Based Performance Optimization of a Kanban Production System**

- Built an Arena discrete event simulation to assess Kanban levels, arrivals, and repairs on throughput and WIP.
- Performed Python input analysis and scenario testing to evaluate service level and improvement trade offs.

SKILLS

- Language: Turkish (Native), English (Advanced), French (Beginner)
- Technical: Data Analysis, Process Optimization, Supply Chain Analysis, Procurement, Operations Research, Simulation Modeling
- Tools: Microsoft Excel, Power BI, PowerPoint, Python, Arena Simulation, SAP, SolidWorks, GitHub

EXTRACURRICULAR ACTIVITIES & VOLUNTEER EXPERIENCE

- 2025 Virtual Exchange – International Students, Georgia State University
- 2024 Sabancı University, Search and Rescue Club – Executive Committee Member
- 2023 Sabancı University, Industrial Engineering Society – Coordinating Team Member
- Organized IMIS'23 Summit for 900+ attendees.
- 2016 Model United Nations (MUN) – Delegate & Admin Roles
- 2015 Student Exchange Program, Denmark – Rejsby Europæiske Efterskole
- 2015 United World Games Basketball Silver Medalist

2022 Civic Involvement Project

- Tutored primary school students in mathematics and sports

INTERESTS

Basketball, Stock markets, Fitness, Cooking, Lego, Brazilian Jiu-Jitsu, Drums, Gaming